



List of Financial Support to Third Parties (FSTP) from the 1st INDUSAC cut-off

	Challenge Title	Project duration	The date of the award	Name and surname of the FSTP recipient	Country of residence	Project activities - description
1.	Battery Electric Vehicles – Product Opportunities	March 2024 - May 2024	09.07.2024	Anja Švajger	Slovenia	We developed a product concept for the BEV market. I personally prepared and presented several presentations on various BEV vehicle components (batteries, thermal management, semiconductors, market analysis, and product ideas), participated in meetings with the company, reviewed extensive literature, and assisted in finalizing reports and documents.
2.	Battery Electric Vehicles – Product Opportunities	March 2024 - May 2024	19.07.2024	Mehedi Hasan	Lithuania	For improvement of powertrain in electrical vehicle. I found there are so many things in powertrain we can work with and make it better, For that I especially focus on thermal management, I found if we can maintain thermal balance we can get most of the energy. Some well known company also working with thermal management for improve powertrain
3.	Battery Electric Vehicles – Product Opportunities	March 2024 - May 2024	09.07.2024	Tanuj Namboodri	Hungary	The project successfully identified key market trends and developed a comprehensive strategy to enhance our competitive position. We analyzed emerging trends and consumer behaviors, allowing us to diversify our



						product offerings to meet evolving market demands. Through effective team building, we fostered collaboration and innovation, driving the project towards its goals. My personal contribution involved conducting in-depth trend analysis, which informed our market strategy, and leading the product diversification efforts. Additionally, I played a pivotal role in building a cohesive team that propelled our innovative initiatives forward.
4.	Battery Electric Vehicles – Product Opportunities	March 2024 - May 2024	09.07.2024	Tim Hrovat	Slovenia	I have provided the company, which required a strategy for their entrance in the competitive market of electric vehicles, with research in comparing ICE powertrain with Battery electric powertrain, researching the challenges of thermal management of the electric vehicles and an idea of a new product.
5.	Recycling Gazek Safety Products – Responsibility for All, for Everything	March 2024 - May 2024	09.07.2024	Eszter Borsodi	Hungary	Three alternatives were developed at idea level, and the Persona for Alternative 2 and Alternative 3 was completed. As a team leader, I carried out the communication between the company, INDUSAC and the team. I came up with the alternatives, and I also created the uploaded documentation.
6.	Recycling Gazek Safety Products –	March 2024 -	18.07.2024	Matevž Gortnar	Slovenia	Three alternatives were developed at the idea level, and the Persona for Alternative 2 and



	Responsibility for All, for Everything	May 2024				Alternative 3 was completed.
7.	Recycling Gazek Safety Products – Responsibility for All, for Everything	March 2024 - May 2024	09.07.2024	Ramin Mahmoudi	Finland	Three alternatives were developed at the idea level, and the Persona for Alternative 2 and Alternative 3 was completed and the Persona for Alternative 2 and Alternative 3 was completed.
8.	pla:Fi the Innovative Pillow, Marketing Campaign	March 2024 - May 2024	25.07.2024	Tanja Luznar	Slovenia	Our team made a marketing campaign for the company to promote their product - plaFi. focusing on increasing brand awareness. We started by working together on getting to know the product, finding the first ideas, finding the target group. After that we divided the tasks. worked on them individually and shared them with the group and after with the company. We created marketing personas, different analysis and at the end a marketing campaign with ideas for promotion. As the group leader I made sure everything was made on time, kept track of all the meetings with making a report and ensured effective communication and collaboration.
9.	pla:Fi the Innovative Pillow, Marketing Campaign	March 2024 - May 2024	09.07.2024	Tanuj Namboodri	Hungary	/
10.	pla:Fi the Innovative Pillow, Marketing Campaign	March 2024 - May 2024	17.07.2024	Elena Orfanidou	Cyprus	With this company, we decided to focus on a marketing campaign aiming at students. I personally did the SWOT analysis and where the product can be promoted.



11.	pla:Fi the Innovative Pillow, Marketing Campaign	March 2024 - May 2024	18.07.2024	Matevž Gortnar	Slovenia	I was representing the team on meeting since I was the only one from Slovenia. I prepared a board in Trello where we were delivering the documents and our researches + made researches, ideas, personas, and final document which we made with Tanja. in agreement with company. I will also make some graphics for their next promotions which will be delivered directly to the company.
12.	ReSoil® Web Revamp: Greening the Future by Restoring Degraded Land Worldwide	March 2024 - May 2024	19.07.2024	Elene Miminoshvili	Georgia	Me and my co-creation team. did a good job. at the beginning it was hard but with help of each other we made it happened. I wrote a copy for the webpage. the working process was very interesting because I got the chance to learn new things and work with international team.
13.	ReSoil® Web Revamp: Greening the Future by Restoring Degraded Land Worldwide	March 2024 - May 2024	19.07.2024	Geeta Reemoh	Germany	The ReSoil Web Revamp project accomplished several key outcomes: Enhanced the website for a better user experience, Identified potential case study sites affected by heavy metal soil contamination, and Updated educational materials about the dangers of heavy metal pollution. Additionally, we pinpointed potential case study sites with heavy metal soil pollution to better direct our research and remediation efforts. Lastly, we updated our educational materials on heavy metal pollution risks, making them clearer and more



						comprehensive for the public.
14.	ReSoil® Web Revamp: Greening the Future by Restoring Degraded Land Worldwide	March 2024 - May 2024	19.07.2024	Vineeta Tanaja	Hungary	The ReSoil® Web Revamp project achieved these results: Basic redesigned the website for improved user experience. Identified potential case study sites affected by heavy metal soil pollution. Revised educational leaflets on the risks of heavy metal pollution. We handled the website development and technical aspects, ensuring a responsive and user-centric design. We developed the front-end systems to support the new functionalities and integrated tools. We also handled the basic redesign of the website, improving the user experience with better navigation, visuals, and accessible content. Apart from that, we identified potential case study sites with heavy metal soil pollution to target our research and remediation efforts more effectively. Finally, we revised our educational leaflets on the risks of heavy metal pollution, making the information clearer and more comprehensive for the public.
15.	ReSoil® Web Revamp: Greening the Future by Restoring Degraded Land Worldwide	March 2024 - May 2024	19.07.2024	Md Abdul Roshid	Hungary	This project entails redesign of the web site in accordance with the company's new technology of washing contaminated soil with heavy metals. As a remedy, ReSoil focuses on tackling all kinds of terrains that need a proper management including urban,



						<p>industrial, and residential terrains. It pays a lot of regard to the interests of the community as well as the interest of the vulnerable members of the population such as children who are prone to effects of heavy metals. Some of my roles include determining EU, Middle Eastern, and Asian sites that contain soil lead (Pb), cadmium (CD), arsenic (As) to show how ReSoil raises the ground standard.</p>
16.	<p>ReSoil® Web Revamp: Greening The Future By Restoring Degraded Land Worldwide</p>	<p>March 2024 - May 2024</p>	<p>17.07.2024</p>	<p>Mohammad Zeeshan</p>	<p>Hungary</p>	<p>The ReSoil® Web Revamp project achieved these results: Basic redesigned the website for improved user experience. Identified potential case study sites affected by heavy metal soil pollution. Revised educational leaflets on the risks of heavy metal pollution. We handled the website development and technical aspects, ensuring a responsive and user-centric design. We developed the front-end systems to support the new functionalities and integrated tools. We also handled the basic redesign of the website, improving the user experience with better navigation, visuals, and accessible content. Apart from that, we identified potential case study sites with heavy metal soil pollution to target our research and remediation efforts more effectively. Finally, we revised our educational leaflets on the risks of heavy metal</p>



						pollution, making the information clearer and more comprehensive for the public.
17.	Innovative Diversification: Broadening Horizons in Die Casting Toolmaking	March 2024 - May 2024	17.07.2024	Idd Yunusu	Hungary	I played a key role in drafting the project's timeline and making the detailed steps needed to progress systematically. My next task involved deep research, where I explored and gathered data on smart mold design and development. I create a detailed overview of the aluminum die casting process and variables that can be measured in the die and in the whole die casting tool assembly. To inform our strategies and decisions. Also, I took responsibility for documenting minutes during our team meetings. This ensured all discussions and outcomes were accurately recorded.
18.	Innovative Diversification: Broadening Horizons in Die Casting Toolmaking	March 2024 - May 2024	17.07.2024	Moenes Benaissa	Hungary	**Project Results:** The project successfully developed advanced smart molds integrated with AI and IoT capabilities, enhancing real-time monitoring and predictive maintenance in die casting technology. The team created modular and adjustable mold designs, significantly reducing production costs and time. Additionally, AI-driven models for mold selection and maintenance optimization were implemented, improving efficiency and precision. The project outcomes have positioned the company as a leader in innovative die casting solutions, offering higher



						<p>quality products with reduced defects. Overall, these advancements have strengthened market competitiveness and opened new business opportunities.</p> <p>**Personal Contribution:** I researched various types of molds to identify the most suitable designs for different manufacturing processes. I proposed and developed AI and machine learning models for predictive maintenance and optimal mold selection. My work on integrating sensors and IoT capabilities into molds enabled real-time data collection and process optimization. Additionally, I collaborated with the team to design software solutions for analyzing sensor data and improving casting quality. These contributions were essential in enhancing the technological capabilities and efficiency of the smart molds.</p>
19.	Innovative Diversification: Broadening Horizons in Die Casting Toolmaking	March 2024 - May 2024	26.7.2024	Ramin Mahmoudi	Finland	<p>Integrating advanced sensor technology in both projects improved performance and efficiency. Real-time monitoring of critical parameters like temperature, pressure, and wear significantly boosted productivity. I researched and identified suitable sensors and procurement markets, ensuring project success. By selecting sensors tailored to each project's specific needs, I ensured</p>



						optimal functionality.
20.	Innovative Diversification: Broadening Horizons in Die Casting Toolmaking	March 2024 - May 2024	09.07.2024	Tanuj Namboodri	Hungary	As the team leader, I provided strategic direction and oversight throughout the project, ensuring effective collaboration and timely execution of tasks. My expertise in research techniques facilitated the development of reliable embedded sensors and heat exchange circuits, essential components of the modified moulds. I fostered collaboration with external companies, leveraging their expertise and resources to enhance project outcomes. Additionally, I played a key role in identifying opportunities for innovation and guiding the implementation of modular design elements, further enhancing the project's impact.
21.	Innovative Diversification: Broadening Horizons in Die Casting Toolmaking	March 2024 - May 2024	19.07.2024	Wafae El Majdoub	Hungary	Integrating advanced sensor technology in both projects led to improved performance and efficiency. Monitoring critical parameters such as temperature, pressure, and wear in real-time significantly enhanced productivity. My role involved thorough research to identify suitable sensors and procurement markets, ensuring the success of the projects. I carefully selected sensors tailored to the specific requirements of each project, ensuring optimal functionality.



22.	Financial Competence Training and Knowledge Service for People 50+	March 2024 - May 2024	17.07.2024	Antonija Karin	Croatia	Our project developed a mockup prototype aimed at enhancing financial literacy among people aged 50+. The three-member team created a user-friendly interface for financial education. Matevž, our graphic designer, crafted visually appealing and intuitive mockup designs. Antonija and Bogdan, economics students, generated the concept and conducted primary research, engaging in one-on-one user interviews to tailor the service to the target demographic's needs. This prototype is a step toward providing accessible and engaging financial education to an often overlooked age group.
23.	Financial Competence Training and Knowledge Service for People 50+	March 2024 - May 2024	17.07.2024	Bogdan Buzadžić	Serbia	The basics of the idea was my main contribution along with user interviews.
24.	Financial Competence Training and Knowledge Service for People 50+	March 2024 - May 2024	18.07.2024	Matevž Gortnar	Slovenia	Our project developed a mockup prototype aimed at enhancing financial literacy among people aged 50+. The three-member team created a user-friendly interface for financial education. Matevž, our graphic designer, crafted visually appealing and intuitive mockup designs. Antonija and Bogdan, economics students, generated the concept and conducted primary research, engaging in one-on-one user interviews to tailor the service to the target demographic's needs. This prototype is a step toward providing



						accessible and engaging financial education to an often overlooked age group.
25.	Future Approaches in Organic Skincare Marketing Initiatives	March 2024 - May 2024	09.07.2024	Ana Kolinger	Croatia	During the \"Future Approaches in Organic Skincare Marketing Initiatives\" project, the team focused on applying detailed marketing approaches as part of the marketing plan that defined the project, including creating scientific, informative blogs and sharing market insights to improve presence and visibility on social media. The purpose of redesigning the website was to produce useful content on the subject of skincare for the target groups while simultaneously increasing brand awareness and brand image. Additionally, the products were illustrated with new photos that provide a more realistic and aesthetically pleasing view of the products. Other activities included collecting feedback from target groups, which helped in the constant improvement of the products and their formulation to suit market conditions.
26.	Future Approaches in Organic Skincare Marketing Initiatives	March 2024 - May 2024	09.07.2024	Nina Furman	Slovenia	During the 'Future Approaches in Organic Skincare Marketing Initiatives' project, the team focused on applying detailed marketing approaches as part of the marketing plan that defined the project, including creating scientific, informative blogs and sharing market insights to improve presence and visibility on social



						<p>media. The purpose of redesigning the website was to produce useful content on the subject of skincare for the target groups while simultaneously increasing brand awareness and brand image. Additionally, the products were illustrated with new photos that provide a more realistic and aesthetically pleasing view of the products. Other activities included collecting feedback from target groups, which helped in the constant improvement of the products and their formulation to suit market conditions.</p>
27.	Future Approaches in Organic Skincare Marketing Initiatives	March 2024 - May 2024	17.07.2024	Aleksander Breznikar	Slovenia	<p>I prepared 4 photoshootings with or without model, which were the base for web presence of the brand. I also helped arrange everything with the website developer, for the Spa website launch. I conducted a market research and found some interesting trends, that we incorporated in our marketing strategy for the spa.</p>
28.	Future Approaches in Organic Skincare Marketing Initiatives	March 2024 - May 2024	17.07.2024	Jana Delač	Croatia	<p>The team focused on revolutionizing the promotion of advanced organic skincare for Dr. Asya Grafy. We introduced fresh tactics and collaborated on content creation, photoshoots, marketing analysis, and engaging social media campaigns. Our efforts ensured a strong, consistent online presence, laying a solid foundation for the brand's future growth and success.</p>



29.	Future Approaches in Organic Skincare Marketing Initiatives	March 2024 - May 2024	17.07.2024	Mihailo Milićević	Serbia	The project went great. I used to write blogs. I wrote blogs based on relevant scientific papers. I have tried to bring every skin care topic closer to the users. I searched for papers on the site: google scholar.
30.	Robot Fleet Manager from Open-Source Software	March 2024 - May 2024	19.07.2024	Ahmad Asaad	Hungary	Searching the compatible pair between ROS and open-RMF, solving the installation issues on the ubuntu and Raspberry Pi.
31.	Robot Fleet Manager from Open-Source Software	March 2024 - May 2024	19.07.2024	Ibrahim Shaglil	Hungary	My contribution includes installing the Ubuntu to the Raspberry pi, establish the SSH connection, installing ROS and make compatible with the operating systems, and building Open-RMF source code inside both the server (PC) and the client Raspberry Pi.
32.	Robot Fleet Manager from Open-Source Software	March 2024 - May 2024	26.7.2024	Moenes Benaissa	Hungary	The project objective is to develop a fleet management system for a group of robots using software to enable mass communication between them. The chosen software for this purpose is "Open RMF," which is built on ROS (Robot Operating System). Additionally, the project includes the development of a dashboard to control the navigation and tasks of the robots, all implemented on Raspberry Pi devices, which use ARM architecture. One significant challenge was the compatibility issue of running Open RMF on ARM architecture. My personal contribution involved researching and implementing methods to build Open RMF on a



						<p>Raspberry Pi. I was primarily responsible for the server side of the project, ensuring smooth communication and management of the robot fleet.</p> <p>Furthermore, I provided guidance and support to my teammate who handled the client-side development, ensuring a cohesive and functional system.</p>
33.	Robot Fleet Manager from Open-Source Software	March 2024 - May 2024	17.07.2024	Muhammad Hamza Daud	Hungary	<p>Coordinating multiple robots involves route deconfliction, task dispatch, and robot management, all handled by fleet management software. Ubiquity Robotics, experimenting with this, asked our team to integrate Open RMF, an open-source fleet manager.</p> <p>Installation difficulties arose with various Ubuntu and ROS 2 versions until Ubuntu 24 and ROS 2 Rolling proved compatible. Binary installation of Open RMF faced issues, so source code installation was attempted but faced ARM architecture problems. The final solution involved using Docker on the server side and removing unsupported packages on the client side.</p>
34.	Robot Fleet Manager from Open-Source Software	March 2024 - May 2024	17.07.2024	Kawtar Dhaidah	Hungary	<p>Project Results: By integrating robots from Ubiquity Robotics with Open RMF Fleet Manager, we were able to improve operational effectiveness and coordination.</p> <p>Personal contribution: I fixed installation issues, worked with others on ARM architecture issues, put Docker</p>



						ideas into practice, and optimized the Raspberry Pi 4 and 5 system.
35.	Transitioning from a Physical Type Company to a Digital One	March 2024 - May 2024	17.07.2024	Ahlam Boubekri	Hungary	The project transitioned C.P. Young & Active Traders LTD from a traditional business model to a digitally integrated one, enhancing their e-commerce platform and digital marketing techniques. This positioned the company to engage both older and younger customers, with a projected 20% annual increase in digital sales. In our business plan, my key contribution was identifying and analyzing our target group. I conducted market research to define the demographics, psychographics, and behaviors of our potential customers. By examining age, gender, income, education, and lifestyle preferences through surveys, reports, and competitor analysis, I developed detailed customer personas and segmentation strategies. Additionally, I actively participated in brainstorming sessions and helped shape the overall business plan, ensuring our product and marketing approach effectively met the needs of our target audience.
36.	Transitioning from a Physical Type Company to a Digital One	March 2024 - May 2024	17.07.2024	Ekombong Okopido	Hungary	The project transitioned C.P. Young & Active Traders LTD from a traditional business model to a digitally integrated one, enhancing their e-commerce platform and digital marketing techniques. This positioned the company to engage



						both older and younger customers, with a projected 20% annual increase in digital sales. Personal Contribution: With entrepreneurial, marketing and analytical skills, I created a target group analysis plan as well as estimate of profitability for our proposed plan
37.	Transitioning from a Physical Type Company to a Digital One	March 2024 - May 2024	17.07.2024	Parnian Kashani	Hungary	The project transitioned C.P. Young & Active Traders LTD from a traditional business model to a digitally integrated one, enhancing their e-commerce platform and digital marketing techniques. This positioned the company to engage both older and younger customers, with a projected 20% annual increase in digital sales.
38.	Transitioning from a Physical Type Company to a Digital One	March 2024 - May 2024	17.07.2024	Noureddine Hfaiedh	Hungary	The project transitioned C.P. Young & Active Traders LTD from a traditional business model to a digitally integrated one, enhancing their e-commerce platform and digital marketing techniques. This positioned the company to engage both older and younger customers, with a projected 20% annual increase in digital sales.
39.	Transitioning from a Physical Type Company to a Digital One	March 2024 - May 2024	17.07.2024	Makhosi Khuzwayo	Hungary	The project transitioned C.P. Young & Active Traders LTD from a traditional business model to a digitally integrated one, enhancing their e-commerce platform and digital marketing techniques. This positioned the company to engage both older and younger customers, with a projected 20%

						annual increase in digital sales.
40.	Transitioning from a Physical Type Company to a Digital One	March 2024 - May 2024	17.07.2024	Manal Abes	Hungary	<p>Project Results: The project transitioned C.P. Young & Active Traders LTD from a traditional business model to a digitally integrated one, enhancing their e-commerce platform and digital marketing techniques. This positioned the company to engage both older and younger customers, with a projected 20% annual increase in digital sales.</p> <p>Personal Contribution: Market Trends Analysis: We monitored and analyzed current market trends to identify opportunities and threats. This helped in aligning our strategies with the latest developments and consumer demands in the industry. Scenario Development: We developed multiple market scenarios to anticipate potential changes and challenges. This proactive approach enabled us to create flexible strategies that can adapt to different future market conditions.</p> <p>Digital Marketing Strategy: Our team crafted a comprehensive digital marketing strategy that leveraged various online platforms and tools. This strategy aimed to enhance brand visibility, engage with the audience, and drive conversions through targeted campaigns.</p> <p>SWOT Analysis: We conducted a detailed SWOT analysis to identify the strengths,</p>



						weaknesses, opportunities, and threats related to our business. This analysis provided valuable insights that informed our strategic planning and decision-making processes.
41.	Aluminum Oxide Powder with Active Surface to Be Used as Catalyst in Other Chemical Processes	April 2024 - June 2024	25.07.2024	Anja Švajger	Slovenia	I was communicating with organization mentor, made presentation, visited the company, reviewed literature and wrote documents for submission.
42.	Aluminum oxide-powder with active surface to be used as catalyst in other chemical processes	April 2024 - June 2024	25.07.2024	Lenart Žežlina	Slovenia	We conducted extensive research of relevant literature to address the challenge. Our focus was primarily on technologies that could decrease particle size or increase the value of Al ₂ O ₃ . We explored various potential applications and methods of synthesis. This included examining the use of Al ₂ O ₃ as a catalyst. Our investigation covered a wide range of studies to find innovative solutions for utilizing Al ₂ O ₃ byproducts effectively.
43.	Aluminum oxide-powder with active surface to be used as catalyst in other chemical processes; Kolpa	April 2024 - June 2024	26.07.2024	Margareth Carla Perez Pariguana	Hungary	To find various applications. To identify a technology that could enhance the active surface area of Al ₂ O ₃
44.	Aluminum oxide-powder with active surface to be used as catalyst in other chemical processes; Kolpa	April 2024 - June 2024	26.07.2024	Yasin Sahin	Turkey	I met with the company online and listened to their expectations and requirements. Then I discussed them with my teammates. I did a literature review on specific topics related to the challenge. I evaluated the results with my teammates. I contributed to the solution proposal to



						be submitted to the company.
45.	Removal of Micropollutants from Municipal Wastewater	March 2024 - May 2024	17.07.2024	Egzona Osmani	North Macedonia	Our aim was to conduct a brief literature review on wastewater technologies for the removal of micropollutants such as: pesticides and pharmaceuticals. By analyzing the latest research findings, we conducted that the advanced UF/NF MBR system is the most effective technology for removal of micropollutants, specifically pharmaceuticals, based on cost and efficiency. My personal contribution to this project: Involvement in solving the most suitable technology, summarizing the literature review for the research work, contributing to the completion of tasks set by the industry, holding meetings with colleagues, and industry leaders.
46.	Removal of Micropollutants from Municipal Wastewater	March 2024 - May 2024	09.07.2024	Ramin Mahmoudi	Finland	Our goal was to identify the most efficient technology for removing micropollutants from wastewater. We aimed to research, develop, and implement a cutting-edge solution to enhance environmental sustainability and public health in wastewater treatment. We identified, tested, and optimized the most effective and cost-efficient method, concluding that the advanced UF/NF MBR system is the best option. As the team leader, I managed communications, coordinated tasks, ensured timely completion,



						facilitated meetings, and reviewed current technologies. This overview aims to assist the company in further micropollutant removal research.
47.	Removal of Micropollutants from Municipal Wastewater	March 2024 - May 2024	19.07.2024	Selly Janetasari	Hungary	Innovative technology for micropollutants removal
48.	Removal of Micropollutants from Municipal Wastewater	March 2024 - May 2024	09.07.2024	Victor Kweku Ayertey	Lithuania	Our proposed solution is the Advanced Membrane bioreactor which will combine membrane bioreactor with another potential technology such as adsorption, reverse osmosis, AOP, ultrafiltration etc/ Hybrid system. My personal contribution was to conduct an economic analysis of the methods for wastewater treatment. To achieve this, it required specific data such as the cost of equipment, projected maintenance and operational costs, and other financial details. This helped to analyze the feasibility and viability of each method before proposing the solution. It is worth noting that discussing the methods and processes with my team provided more insight to ensure a relevant economic analysis of this project.
49.	Marketing Campaign for Green Mobile Solution RollJet	April 2024 – June 2024	25.07.2024	Tanja Luznar	Slovenia	We created a marketing campaign for the Rolljet scooter for the company Ham. I worked on several analyses, like target group analysis, marketing personas, PESTLE analysis of



						countries and made ideas for the campaign in the French market.
50.	Marketing Campaign for Green Mobile Solution RollJet	April 2024 – June 2024	25.07.2024	Luka Rakovič	Slovenia	We found a correlation between the market's need for an active lifestyle and cultural enrichment. Keeping this in mind we developed a product/ service tailor-made for a specific EU country that aims to encourage tourists as well as locals to connect with their environment while still being active. The whole team as well as myself were faced with several challenges that eventually taught us some important lessons on product creation.
51.	Marketing Campaign for Green Mobile Solution RollJet	April 2024 – June 2024	26.07.2024	Hanif Ahmad	Lithuania	Our team created a campaign for Rolljet scooter for the French market. We worked on the project together in a team of 4 students. I made the market analysis, several ideas for the French market, the PESTLE analysis of France and more.
52.	Marketing Campaign for Green Mobile Solution RollJet	April 2024 – June 2024	26.07.2024	Elena Orfanidou	Cyprus	We complete the marketing campaign for the product . so first we took a look on their social media and their website and recommended some changes and then we split the work we had to do. I personally did the SWOT analysis, the PESTLE analysis for Netherlands and Germany and a PowerPoint that we present to the company



List of Financial Support to Third Parties (FSTP) from the 2nd INDUSAC cut-off

	Challenge Title	Project duration	The date of the award	Name and surname of the FSTP recipient	Country of residence	Project activities - description
53.	Inovative Custom Made Hardwood Floors	July 2024 – September	1.10.2024	Črt Švajger	Slovenia	Creation of marketing strategies for the companies product. The company we worked with wanted to market their new product. We have helped them with different analysis of market, buyers, etc. My personal contribution was more of a search for practical solutions, as I am a wood engineer any my colleagues specialized in buisness/economics.
54.	Inovative Custom Made Hardwood Floors	July 2024 – September	1.10.2024	Kosta Jovanovic	Bosnia and Herzegovina	During this project our team developed a marketing campaign for the launch of premium flooring product line for Alpod d.o.o. The final result of our work was based on the previously conducted market and trend analysis using the company's provided information as well as external help of Indusac templates and other related sources. During the project my contribution were the following tasks: organizing and moderating meetings (both internal and with the company), preparation of "Persona analysis", "Requirements for the campaign", "Marketing campaign" preparation, as well as contribution to other tasks led by other team members.

55.	Inovative Custom Made Hardwood Floors	July 2024 – September	1.10.2024	Mateja Srblijinović	Croatia	The project we worked with colleagues Innovative custom made hardwood floors with the company ALPOD d.o.o. from Slovenia, within the INDUSAC co-creation project team, gave us a completely new experience. Getting to know the company Alpod d.o.o. which provides flooring that reflects the connection with nature and practicality for customers, we have added new ideas and suggestions to increase brand awareness. We also added innovative things to the new \"Essence\" parquet collection and raised it to a new level in terms of marketing. By cooperating with the company, we learned new marketing tools and learned something from each other
56.	Redesign and Updating ENVIT's ReSoil® Website to Enhance Global Engagement and Accessibility	July 2024 – September	1.10.2024	Angelina Apostoloska	Slovenia	We managed to create a new logo for the company, we also created an email signature and introduction letter. We have finished developing the new website and the cms studio for admins. My task was to find soil contaminated sites in the world and develop case studies that the company will use in the new website.
57.	Redesign and Updating ENVIT's ReSoil® Website to Enhance Global Engagement and Accessibility	July 2024 – September	1.10.2024	Borko Petrevski	Germany	We've finished developing the new website, new logo, email signature design and introduction letter. I personally have coded the new website, implemented a CMS (Content Management System) for the



						admins to post news articles/case to the new website, replaced some subpages from the old website to the new with a better improved design.
58.	Redesign and Updating ENVIT's ReSoil® Website to Enhance Global Engagement and Accessibility	July 2024 – September	1.10.2024	Stefana Spirkoska	North Macedonia	I played a key role in developing the new logo, introduction letter, and email signature design, ensuring a cohesive and modern visual identity. I also contributed to the web design process, assisting in creating a more intuitive and visually appealing online platform. My work focused on aligning all design elements with the project's overall branding strategy and improving user experience.
59.	Product Labelling of the Future	July 2024 – September	1.10.2024	Alexander Delobel	Cyprus	/
60.	Product Labelling of the Future	July 2024 – September	3.10.2024	Ana Arsovska	Slovenia	They can adopt the eco-friendly packaging trends we've suggested to reduce waste and minimize their environmental impact. By using sustainable materials, they align their packaging with modern environmental standards. This approach will also enhance their brand image as a responsible and eco-conscious company.
61.	Product Labelling of the Future	July 2024 – September	1.10.2024	Tajda Hladnik	Slovenia	The team engaged in the research of the creative task in various ways: through independent research, via creative videocall brainstorming, and through communicating with a client. Together we found, paved, and walked the path of this challenge, and came up with the best possible



						<p>solution in the short time given. During the process we have learnt about the labelling industry and the trends in the sustainability, about professional communication with a client, and about the research that lies behind the well-thought branding, marketing, creative business-leading. My personal contribution was doing assigned parts of the research, as well as being actively engaged the email correspondence. My share was proportionally scaled to the level of the skills that I possess. What really worked great was agreeing what tasks each of us will do early on in the beginning of the project, and then sticking to it.</p>
62.	Sustainability Challenge: Reducing Waste in Abrasive Materials Production	July 2024 – September	1.10.2024	Aimen Tanougast	Hungary	<p>The project was to find a solution for the waste produced during the production of abrasive belts. A number of solutions were proposed and one solution was selected by the company which was to extract and use aluminium oxide from the waste of abrasive belts and use in 3D printing filament. A process for extraction was proposed which was approved by the company then a process for how can that extracted aluminium oxide can be used in manufacturing 3D printer filament.</p>
63.	Sustainability Challenge: Reducing Waste in Abrasive Materials Production	July 2024 – September	1.10.2024	Muhammad Ahmad	Finland	<p>The project was to find a solution for the waste produced during the production of abrasive belts. A number of solutions were proposed and</p>

						one solution was selected by the company which was to extract and use aluminium oxide from the waste of abrasive belts and use in 3D printing filament. A process for extraction was proposed which was approved by the company then a process for how can that extracted aluminium oxide can be used in manufacturing 3D printer filament.
64.	Sustainability Challenge: Reducing Waste in Abrasive Materials Production	July 2024 – September	1.10.2024	Muhammad Hamza Daud	Hungary	The project was to find a solution for the waste produced during the production of abrasive belts. A number of solutions were proposed and one solution was selected by the company which was to extract and use aluminium oxide from the waste of abrasive belts and use in 3D printing filament. A process for extraction was proposed which was approved by the company then a process for how can that extracted aluminium oxide can be used in manufacturing 3D printer filament.
65.	Sustainability Challenge: Reducing Waste in Abrasive Materials Production	July 2024 – September	1.10.2024	Wafae El majdoub	Morocco	The project was to find a solution for the waste produced during the production of abrasive belts. A number of solutions were proposed and one solution was selected by the company which was to extract and use aluminium oxide from the waste of abrasive belts and use in 3D printing filament. A process for extraction was proposed which was approved by the company then a process for how can



						that extracted aluminium oxide can be used in manufacturing 3D printer filament.
66.	Sustainability Challenge: Reducing Waste in Abrasive Materials Production	July 2024 – September	1.10.2024	Idd Mohamed Yunusu	Hungary	The project was to find a solution for the abrasive material waste produced during the production of abrasive belts. I was involved in deep research, where I explored and gathered data on how abrasive material wastes can be recycled and be used as a source of raw material for other products. I participated in coming up with the idea that was selected by the company as a solution for this challenge. Also, I played a role in the development of the solution. The result consists of retrieving the Aluminium oxide from the waste and uses it in producing 3D printing filament.
67.	Redesign and Updating ENVIT's ReSoil® Website to Enhance Global Engagement and Accessibility	July 2024 – September	18.11.2024	Md Abdul Roshid	Hungary	I did research on different countries of the world which are relevant to the project. These works contain significant information and research which is extremely useful for this project and also, I gain more knowledge.
68.	Redesign and Updating ENVIT's ReSoil® Website to Enhance Global Engagement and Accessibility	July 2024 – September	18.11.2024	Elene Miminoshvili	Georgia	The project successfully achieved its goal of fostering collaboration between key stakeholders and advancing sustainable solutions in the industry. Through innovative research and practical applications, the team addressed critical challenges, delivering impactful results. My personal contribution involved



						coordinating communication between partners, ensuring smooth project workflow, and assisting in data analysis. I also played a role in the development of outreach materials to disseminate our findings. Overall, the project strengthened cross-sector partnerships and provided valuable insights for future initiatives.
69.	Redesign and Updating ENVIT's ReSoil® Website to Enhance Global Engagement and Accessibility	July 2024 – September	18.11.2024	Geeta Reemoh	Germany	I played a pivotal role in the redesign by leading the development and integration of user-friendly features and content management tools. I collaborated with the team to ensure the website effectively communicates ReSoil® technology's benefits through engaging case studies and multimedia content. I also contributed to the creation of the animation for the Mobile Commercial Plant, enhancing the site's visual appeal and functionality. My efforts helped streamline the content management process, making it easier for ENVIT administrators to update and maintain the site. Overall, my work focused on improving user experience and ensuring the platform's effectiveness in promoting ReSoil technology.
70.	Redesign and Updating ENVIT's ReSoil® Website to Enhance Global	July 2024 – September	18.11.2024	Mohammad Zeeshan	Hungary	I played a key role in the website redesign by leading the development and integration of user-friendly features and content



	Engagement and Accessibility					management tools. I collaborated closely with the team to ensure that the new website effectively communicates the benefits of ReSoil® technology through engaging case studies, multimedia content, and newly created subpages. I was also responsible for migrating and updating the actual content from the old website to maintain continuity and relevance. My efforts streamlined the content management process, making it easier for ENVIT administrators to update and maintain the site. Overall, my work focused on improving the user experience and ensuring the platform effectively promotes ReSoil technology.
71.	Redesign and Updating ENVIT's ReSoil® Website to Enhance Global Engagement and Accessibility	July 2024 – September	18.11.2024	Zainab Fatima	Hungary	Our team plays a vital role in the redesign by leading the development and integration of user-friendly features and content management tools. I collaborated with the team to ensure the website effectively communicates ReSoil® technology's benefits through engaging case studies and multimedia content. My efforts helped streamline the content management process, making it easier for ENVIT administrators to update and maintain the site. Overall, my work focused on improving user experience and ensuring the platform's effectiveness in





						promoting ReSoil technology.
72.	Precious Nanoparticles and Their Applications	July 2024 – September	6.11.2024	Lei Han	Slovenia	In this project, we present a comprehensive analysis of the potential applications of precious nanoparticles in several fields. We also summarized the main strengths and limitations of laser-based method and compared it to other existing technologies for nanoparticles production. Personally, I developed the knowledge on scale-up obstacle from lab to industrial scale.
73.	Precious Nanoparticles and Their Applications	July 2024 – September	6.11.2024	Ana Gubenšek	Slovenia	/
74.	Precious Nanoparticles and Their Applications	July 2024 – September	6.11.2024	Amina Selmanović	Bosnia and Herzegovina	Innovative and potential application of precious nanoparticles with analysis of the field.
75.	Precious Nanoparticles and Their Applications	July 2024 – September	6.11.2024	Mariem Zouari	Tunisia	The project was successfully completed within the time frame. The main outcome of this project is an extensive review that provides a comprehensive analysis of the potential applications of precious nanoparticles in several fields. The final report also includes a summary of the main pros and cons of laser-based nanoparticles as well as a comparison with other nanoparticles production technologies. Information on the process cost and yield is also provided. My personal contribution was mainly to introduce the topic and highlight the uniqueness of laser-based nanoparticles.



						In addition, I provided some examples where the use of laser-produced nanoparticles would be preferred and the main reasons behind that. I also described some potential applications for precious nanoparticles in environmental remediation, coatings, and agricultural fields with providing evidence from recent scientific research.
76.	New Ideas to Natural Skincare Marketing Approaches	July 2024 – September	6.11.2024	Aleksander Breznikar	Slovenia	I contributed to the project by creating content for 2 parts of the brand - skincare products and spa - i organized photoshoots, with and without models, capturing product photos and spa photos. I helped and cooperated with the website developers, so the website for the spa is now live. I prepared content for the website, including videosc copywriting and ideas for the booking service. I proposed the price list and incorporated these prices in the website, as well as prepared vouchers for the clients, if they want to order them as a gift or for themselves.
77.	New Ideas to Natural Skincare Marketing Approaches	July 2024 – September	6.11.2024	Jana Delač	Croatia	The team concentrated on transforming the promotion of Dr. Asya Grafy\'s advanced organic skincare line. We implemented innovative strategies and worked together on content creation, photoshoots, marketing analysis, and dynamic social media campaigns. Our efforts established a robust



						and consistent online presence, providing a strong platform for the brand's future growth and success.
78.	New Ideas to Natural Skincare Marketing Approaches	July 2024 – September	7.11.2024	Jelena Grujicic	Serbia	My contribution to the project was through writing blogs. The blogs covered topics such as supplements, nutrients, the study of skin biology, innovations in skincare, and much more. These articles helped track new trends and explore a wide range of scientifically-based content, ultimately enhancing consumer awareness. I believe the project results were successful, and the effort and dedication of the entire team led to outstanding outcomes.
79.	New Ideas to Natural Skincare Marketing Approaches	July 2024 – September	6.11.2024	Gabriela Suša	Croatia	As part of the team, I contributed to the content curation and analysis, ensuring that the posts resonated with our target audience. I also played a role in researching and vetting influencers for potential collaborations, helping to lay the foundation for future partnerships.
80.	New Ideas to Natural Skincare Marketing Approaches	July 2024 – September	6.11.2024	Nina Furman	Slovenia	In conclusion, this project was a collaborative effort that brought together a diverse range of skills. We focused on crafting concise, informative blogs, creating engaging content, and launching social media campaigns for Dr. Asya Grafy's skincare brand.
81.	New Ideas to Natural Skincare Marketing Approaches	July 2024 – September	6.11.2024	Sara Epet	Croatia	The project successfully developed innovative solution for new marketing approaches. These strategies focused on market penetration



						and customer engagement. My personal contribution involved designing and executing the new approaches. I also collaborated with a functional team in creating new photos and reels for social media platforms.
82.	Advancements in Orthopedic and Dental Implant Surface Treatments	August – September 2024	6.11.2024	Ecaterina Cârstea Alexia	Romania	The Indusac project offered key insights into the dental implants market, highlighting advancements in surface treatments that improve osseointegration. These innovations are projected to drive market growth to USD 7.2 billion by 2032. Additionally, the analysis identified the rising trend of dental tourism and increased demand for durable dental solutions. Personal Contribution: I contributed to the scenario trend analysis, focusing on market growth and technological advancements. My role involved synthesizing data and evaluating trends to help guide the project's conclusions.
83.	Developing Virtual Bar Caffe of the Future	July-September 2024	18.11.2024	Eda Nur Kaçakçı	Turkey	Through this project, I had the opportunity to experience the successful outcome of university-business collaboration with my entire team. As part of the project, I created SEO-friendly blog articles for the website we developed. While selecting visuals, I prioritized content that is effective in capturing attention and guiding perception from a neuromarketing perspective.



84.	Developing Virtual Bar Caffe of the Future	July-September 2024	18.11.2024	Lali Kurdadze	Georgia	Our project connects people from all around the world in the digital space, so social interaction is an important aspect of our virtual bar cafe. From my side, to ensure the platform\'s meaningful interactions, I contributed by conducting detailed research on user behaviors and social dynamics. Together with my team members from different disciplines and perspectives, we deliver a unique social experience, making the platform socially inclusive and flexible.
85.	Developing Virtual Bar Caffe of the Future	July-September 2024	18.11.2024	Fatima Zainab	Hungary	The Virtual Bar Cafe of the Future will serve as an innovative digital social hub, enabling users globally to connect and engage in various activities. Utilizing modern web technologies, the platform will offer immersive experiences and accessible 2D options, featuring customizable virtual spaces for events such as concerts and workshops, along with an in-game purchasing system for snacks and drinks to simulate a true café atmosphere. As a member of the dedicated research and development team, I contributed by researching and designing the interactive front end, which ensures seamless performance across devices and allows for future enhancements with additional functionalities and features. We also focused on creating a user-friendly



						system for dynamic updates. Ultimately, this project aims to foster an inclusive environment that revolutionizes how people connect and interact in a virtual setting. If given the opportunity, we will try to add more features in the future.
86.	Marketing Campaign for Metalized/Conductive Yarns	September-October 2024	18.11.2024	Ashik Abedin	Turkey	<p>The technical features and market potential of thermoregulating conductive yarn for technical fabrics were effectively examined in the project. In a variety of applications, including wearables, sports equipment, and car interiors, conductive yarns are efficient for both heating and cooling, improving comfort. Energy-efficient heating, moisture control, and adjustable thermal comfort are some of the main advantages.</p> <p>According to the market analysis, there is a lot of room for expansion, especially in the wearable technology and automotive industries, where major technological and material improvements are anticipated. Faisal Ahmed as team leader oversaw the work to provide a market overview and led the thermoregulation qualities analysis, concentrating on the components and techniques. Mritika Roy contributed to the technical evaluation, while S. M. Ashik Abedin (me) examined its applications. All</p>



						areas worked together to ensure high-quality results.
87.	Marketing Campaign for Metalized/Conductive Yarns	September-October 2024	18.11.2024	Ahmed Faisal	Hungary	<p>The technical features and market potential of thermoregulating conductive yarn for technical fabrics were effectively examined in the project. In a variety of applications, including wearables, sports equipment, and car interiors, conductive yarns are efficient for both heating and cooling, improving comfort. Energy-efficient heating, moisture control, and adjustable thermal comfort are some of the main advantages.</p> <p>According to the market analysis, there is a lot of room for expansion, especially in the wearable technology and automotive industries, where major technological and material improvements are anticipated. Faisal Ahmed (I) as team leader oversaw the work to provide a market overview and led the thermoregulation qualities analysis, concentrating on the components and techniques. Mritika Roy contributed to the technical evaluation, while S. M. Ashik Abedin examined its applications. All areas worked together to ensure high-quality results.</p>

88.	Marketing Campaign for Metalized/Conductive Yarns	September-October 2024	18.11.2024	Mritika Roy	Germany	<p>The research successfully investigated the technical features and commercial possibilities of thermoregulating conductive yarn for technical textiles. Conductive yarns are effective at both heating and cooling, which enhances comfort in a range of applications, such as wearable technology, athletic gear, and automobile interiors. Among the primary benefits are moisture control, energy-efficient heating, and adjustable thermal comfort. The market analysis indicates that there is a great deal of space for growth, particularly in the automotive and wearable technology sectors, where significant advancements in technology and materials are expected. I, Mritika Roy, helped with the technical analysis and applications.</p>
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